



Strategic Policy & Planning Committee Meeting

AGENDA

August 12, 2026 – 3:30 PM

Mission

CareerSource Capital Region connects employers with qualified, skilled talent and Floridians with employment and career development opportunities to achieve economic prosperity in Gadsden, Leon and Wakulla Counties.

Vision

Florida will be the global leader for talent.

Values

1. Business-Driven
2. Continuous Improvement
3. Integrity
4. Talent Focus
5. Purpose-Driven

Join Zoom Meeting:

<https://us02web.zoom.us/j/82653558174?pwd=NHZnRkJPa2JXRmdQVG45OTI4RytDQT09>

Meeting ID: 826 5355 8174

Password: 045122

One tap mobile

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- I. Call to Order
- II. ACTION ITEM I – Meeting Minutes Approval for Pages: 2-3
February 11, 2026 & May 13, 2026
- III. ACTION ITEM II – Training Provider Application Review Pages: 4-23
 - a. Unique System Skills LLC
 - b. Commercial Training Services, LLC
- IV. INFORMATIONAL ITEM I – EDO Quarterly Reports (All Counties)
- V. Adjourn

NEXT MEETING: November 4, 2026

Strategic Policy & Planning Committee Meeting

February 11, 2026

3:30pm - 4:30pm

Conference Call: Erin Gillespie, Shelly Bell, Amber Tynan, Louis Dilbert

Absent: Mandy Bianchi, Kim Gay, Antonio Jefferson

Staff: Trish Yahn, Keantha Moore

Recording: Tandria Edwards

I. **Call to Order @ 3:33pm** by Chair Gillespie

II. **ACTION ITEM I – Meeting Minutes Approval for May 14, 2025**

Motion to approve, Shelly Bell; seconded by Louis Dilbert; all in favor

III. **ACTION ITEM II – Workforce Services RFP Review**

Motion to approve, Shelly Bell; seconded by Amber Tynan; After discussion, all in favor

IV. **Adjourn**

Motion: Chair Gillespie adjourned the meeting at 3:42 pm

NEXT MEETING: May 13, 2026

Strategic Policy & Planning Committee Meeting

May 13, 2026

3:30pm - 4:30pm

Conference Call: Erin Gillespie, Shelly Bell, Kim Gay, Mandy Bianchi, Corrie Melton

Absent: Amber Tynan, Kevin Vaughn, Louis Dilbert, Cindy Lavoie, Antonio Jefferson

Staff: Trish Yahn

Recording: Tandria Edwards

I. **Call to Order @ 3:33pm** by Chair Gillespie

II. **ACTION ITEM I – Meeting Minutes Approval for May 14, 2025**

Motion to approve, Shelly Bell; seconded by Erin Gillespie; all in favor

III. **ACTION ITEM II – Training Provider Application Review**

i. Unique System Skills, LLC

After discussion and questions posed by committee members, additional information was requested. Tandria expressed that she would gather the requested information and would present the updated information at the next Executive Committee meeting.

IV. **Adjourn**

Motion: Chair Gillespie adjourned the meeting at 3:55 pm

NEXT MEETING: TBA

ACTION ITEM II

Overview

Unique System Skills, LLC, has submitted a Training Provider application and 17 Training Program Applications for the following programs: Advanced Data Analyst, AI with AWS, AI with Azure, AWS Cloud Technologies, CompTIA Skills Builder, Cyber Security, Data Essentials, Digital Marketing with AI, Gen AI, Microsoft Productivity and Data Tools, Professional Skills for Digital Workplace, Python with AI, Salesforce Essentials, Software Quality Assurance and Testing, Web Development Comprehensive, Web Development Foundations, Web Development with AI.

Training Provider	Name	Private or Public	Community Based Organization
	Unique System Skills, LLC	Private	No

A review and analysis was conducted to include occupational outlook, wage information, available talent (long term supply), and program performance. The necessary research was conducted using Employ Florida, Florida Department of Commerce Labor Market Statistics Center and the U.S. Department of Labor's Career One Stop and O*Net websites.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA System Cap	Tier	FETPIP Data	Program Offered	% Placed (Self-Reported)
Advanced Data Analytics	Certificate/SQL/Python/ Tableau/Power BI Certification	400 Clock Hours (20 Weeks)	\$7,000	\$10,000		Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Computer Network Support Specialists (15-1231.00)	Y	\$21.13	Y	\$29.61	31	0.90		157
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	694	1.46%		177
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	%	Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA		275

Associated Industry recognized Credentials: SQL/Python/Tableau/Power BI Certification

Unique System Skills, LLC is a private, for-profit out-of-state technical, post-secondary career school focused on

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providing affordable training in Information Technology skills. Their mission is to equip the local workforce with the latest technical skills, helping them reenter the job market with confidence. Unique System Skills, LLC is licensed to operate as a private postsecondary career school providing the programs indicated in the listing of approved programs through May 2, 2027. The provider has been approved and is included on the state's ETPL. All classes are online, synchronous, and instructor-led. Students must attend live sessions. Programs also include supervised lab sessions for practicing the concepts learned.

The Advanced Data Analytics program is designed for learners who want to master advanced tools and techniques used in data analysis and data science. It focuses on working with large datasets, building interactive dashboards, and using programming to uncover insights and solve complex problems. Students will gain hands-on experience with tools like SQL, Python, Tableau, Power BI, Data Science with Python, and more. The certifications that are addressed in this program are SQL, Python, Tableau, and Microsoft Power BI Certification.

The occupations, Computer Network Support Specialists and Data Scientists are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 20 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the training provider, Unique System Skills LLC, be **Approved** as an eligible provider.

It is recommended that the Advanced Data Analytics program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA System Cap	Tier	FETPIP Data	Program Offered	% Placed (Self-Reported)
AI with AWS	Certificate/AWS Certified AI Practitioner Certification	300 Clock Hours (15 Weeks)	\$5,660	\$10,000		Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	%	Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA		23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Computer Occupations, All Others (15-1299.00)	Y	\$20.12	Y	\$41.87	24	1.10%		73
Occupation Name	Targeted Occupation	Placement / Entry Wage	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply

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		(RTOL)					
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177

Associated Industry recognized Credentials: AWS Certified AI Practitioner Certification

The AI with AWS program is designed for those who want to learn AI techniques with AWS. This program includes Python, AWS Solutions Architect, and AWS AI for Beginners. Participants will be prepared for AWS Certified AI Practitioner Certification Exam. The certifications that are addressed in this program is AWS Certified AI Practitioner Certification.

The occupations, Computer Occupations, All Others and Data Scientists are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 15 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the AI with AWS program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
AI with Azure	Certificate/ Microsoft Azure AI Fundamentals	280 Clock Hours (14 Weeks)	\$5,425	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Marketing Managers (11-2021.00)	Y	\$28.21	Y	\$58.03	27	0.64%	696
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Market Research Analyst and Marketing Specialists (13-1161.00)	Y	\$18.46	Y	\$32.77	100	0.64	324
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Search Marketing Strategists (13-1161.01)	N	\$26.96	Y	\$37.25	3	NA	58

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Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Software Developers (5-1252.00)	Y	\$26.97	Y	\$49.93	101	1.17		730
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Computer Occupations, All Others (15-1299.00)	Y	\$20.12	Y	\$41.87	24	1.10%		73
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	%	Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA		275

Associated Industry recognized Credentials: Microsoft Azure AI Fundamentals

The AI with Azure program is designed for those who want to learn AI techniques with Azure. Participants will be prepared for Azure AI Fundamentals Certification offered by Microsoft. The certifications that are addressed in this program is Azure AI Fundamentals Certification offered by Microsoft.

The occupations Marketing Managers, Market Research Analysts and Marketing Specialists, Software Developers, and Computer Occupations, All Others are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 14 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the AI with Azure program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
AWS Cloud Technologies	Certificate/SQL/Python/ Tableau/Power BI Certification	400 Clock Hours (20 Weeks)	\$7,500	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Computer and Information Research	N	\$43.95	Y	\$56.37	NA	NA	23

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Scientists (15-1221.00)							
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL) %	Long Term Supply
Computer Network Support Specialists (15-1231.00)	Y	\$21.13	Y	\$29.61	31	0.90	157
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL) %	Long Term Supply
Computer Network Architects (15-1241.00)	Y	\$38.42	Y	\$58.31	12	1.67	76
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF) %	Long Term Supply
Telecommunications Engineering Specialists (15-1241.01)	N	\$49.66	Y	\$62.66	2	NA	69
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF) %	Long Term Supply
Database Architects (15-1243.00)	N	\$50.48	Y	\$63.96	19	NA	33
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL) %	Long Term Supply
Computer Programmers (15-1251.00)	Y	\$24.25	Y	\$33.17	57	0.36	138
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL) %	Long Term Supply
Computer Occupations, All Others (15-1299.00)	Y	\$20.12	Y	\$41.87	24	1.10%	73
Occupation Name	Targeted Occupation	Placement / Entry Wage	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL) %	Long Term Supply

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		(RTOL)					
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA	275

Associated Industry recognized Credentials: SQL/Python/Tableau/Power BI Certification

The AWS Cloud Technologies program is designed for careers in cloud computing, DevOps, and infrastructure automation using Amazon Web Services (AWS) industry-standard tools and platforms. It focuses on building, deploying, and managing scalable cloud solutions with a strong foundation in system operations and container orchestration. Students gain hands-on experience with database, solutions architect, DevOps, and will prepare students for industry-recognized certifications. The certifications that are addressed in this program are SQL, Python, Tableau, and Microsoft Power BI Certification.

The occupations Computer Network Support Specialists, Computer Network Architects, Computer Programmers, Computer Occupations, All Others, and Data Scientists, are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 20 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the AWS Cloud Technologies program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
CompTIA Skills Builder	Certificate	480 Clock Hours (24 Weeks)	\$7,500	NA	NA	NA	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
NA	NA	NA	NA	NA	NA	NA	NA

Associated Industry recognized Credentials: NA

The CompTIA Skills Builder program is designed for those who want to get certified in CompTIA courses, including A+, Network+, Security+, CySA+ and more. It equips learners with essential IT and cybersecurity skills, preparing them for globally recognized certifications that are highly valued by employers. CompTIA training opens doors to a wide range of IT careers, offering hands-on knowledge, industry credibility, and a strong foundation for both entry-level and advanced roles.

Recommendation

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It is recommended that the Professional Skills for Digital Workplace program be **Denied** for addition to the CareerSource Capital Region Eligible Training Provider List as it is not approved by the state.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Cyber Security	Certificate/EC-Council EHE Certification	360 Clock Hours (18 Weeks)	\$7,500	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer and Information System Managers (11-3021 .00)	Y	\$42.69	Y	\$68.11	40	0.77	502
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Information Security Analysts (15-1212 .00)	Y	\$31.59	Y	\$43.45	20	1.35	315
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA	23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Web Developers (15-1254 .00)	Y	\$23.62	Y	\$34.37	5	0.49	116
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Information Security Engineers (15-1299.05 .00)	N	\$22.95	Y	\$36.04	2	NA	115

Associated Industry Recognized Credentials: EC-Council | EHE Certification

The Cyber Security program is designed to equip participants with essential knowledge and skills in the rapidly evolving field of cybersecurity. The curriculum includes topics such as cybersecurity basics, cloud security, and

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advanced network protection, while also preparing students for a globally recognized credential in ethical hacking and cybersecurity. The certifications that are addressed in this program is the EC-Council | EHE Certification.

The occupations Computer and Information Systems Managers, Information Security Analysts, and Web Developers are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 18 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Cyber Security program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Data Essentials	Certificate/ Tableau / Power BI Certification	320 Clock Hours (16 Weeks)	\$5,500	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Management Analysts (13-1111 .00)	Y	\$21.83	Y	\$31.06	514	-0.27%	212
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Biostatisticians (15-2041 .01)	N	\$33.14	Y	\$50.08	NA	NA	2
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA	275

Associated Industry recognized Credentials: Tableau / Power BI Certification

The Data Essentials program is for beginners who want to build a strong foundation in data handling, analysis, and visualization. It focuses on essential tools and concepts used in everyday data tasks. It helps students learn how to work with data, find patterns, and create clear reports and dashboards. The program includes hands-on

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training in working with databases, spreadsheets, data visualization tools such as Tableau, Power BI etc. The certifications that are addressed in this program are the Tableau and Microsoft Power BI Certification.

The occupations Data Scientists and Management Analysts are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 18 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Data Essentials program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Digital Marketing with AI	Certificate/Certified Artificial Intelligence Professional	280 Clock Hours (14 Weeks)	\$5,360	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA	23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer Occupations, All Others (15-1299.00)	Y	\$20.12	Y	\$41.87	24	1.10%	73
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177

Associated Industry recognized Credentials: Certified Artificial Intelligence Professional

The Digital Marketing with AI program includes Digital Marketing, Web Development, AI for Web, and is designed to prepare students for Certified Artificial Intelligence Professional Exam. The certifications that are addressed in this program is the Certified Artificial Intelligence Professional.

The occupations Computer Occupations, All Others and Data Scientists are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 14 weeks and students will earn a Certificate of Completion upon completion of the program.

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Recommendation

It is recommended that the Digital Marketing with AI program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Gen AI	Certificate/ Azure AI Fundamentals Certification	380 Clock Hours (19 Weeks)	\$7,945	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA	23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177

Associated Industry recognized Credentials: Azure AI Fundamentals Certification

The Gen AI program is for those who want to learn Generative AI. This program includes AI Fundamentals, AI Advanced, Gen AI Finance, and Gen AI Sales. Participants will be prepared for Azure AI Fundamentals Certification. The certifications that are addressed in this program are the Azure AI Fundamentals Certification.

The occupation Data Scientists is considered in demand in LWA 5, as it is included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 19 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Gen AI program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Microsoft Productivity and Data Tools	Certificate/ Power BI/Microsoft Certification	320 Clock Hours (16 Weeks)	\$5,480	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply

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Computer Systems Analysts (15-1211 .00)	Y	\$24.58	Y	\$37.59	84	0.22	301
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer Network Support Specialists (15-1231.00)	Y	\$21.13	Y	\$29.61	31	0.90	157
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA	275

Associated Industry recognized Credentials: Power BI/Microsoft Certification

The Microsoft Productivity and Data Tools program is designed to help individuals build strong skills in Microsoft technologies used for business productivity, data analysis, and reporting. It combines essential tools for office work, data handling, and visualization, making it ideal for professionals in administrative, analytical, or reporting roles. Students will be prepared for an industry-recognized credential from Microsoft, such as Excel and Power BI, helping them stand out in today's job market. The certifications that are addressed in this program is the Power BI/Microsoft Certification.

The occupations Computer Systems Analysts, Computer Network Support Specialists, and Data Scientists are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 16 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Microsoft Productivity and Data Tools program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
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Professional Skills for Digital Workplace	Certificate/Adobe/Tableau/Power BI/Microsoft Certification	360 Clock Hours (18 Weeks)	\$6,250	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Marketing Managers (11-2021.00)	Y	\$28.21	Y	\$58.03	27	0.64%	696
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Market Research Analyst and Marketing Specialists (13-1161.00)	Y	\$18.46	Y	\$32.77	100	0.64	324
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Search Marketing Strategists (13-1161.01)	N	\$26.96	Y	\$37.25	3	NA	58
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Web and Digital Interface Designers (15-1255.00)	Y	\$20.26	Y	\$34.00	15	1.24%	80
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Video Game Designers (15-1255.01)	N	\$25.44	Y	\$36.29	0	NA	56

Associated Industry recognized Credentials: Adobe/Tableau/Power BI/Microsoft Certification

The Professional Skills for Digital Workplace program is designed for individuals looking to build strong digital and business skills for today's workplace. It focuses on practical tools and platforms used in marketing, content creation, data reporting, and office productivity. Students gain hands-on experience with industry-standard software and platforms to enhance their career readiness and efficiency in non-technical roles. This includes graphics design, digital marketing, website building, and more. The certifications that are addressed in this program are the Adobe, Tableau, and Power BI/Microsoft Certification.

ACTION ITEM II

The occupations Marketing Managers, Market Research Analysts and Marketing Specialists, and Web and Digital Interface Designers are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 18 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Professional Skills for Digital Workplace program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA System Tier Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Python with AI	Certificate/Python Certification	320 Clock Hours (16 Weeks)	\$7,000	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA	23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%	177
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA	275

Associated Industry recognized Credentials: Python certification

The Python with AI program is for those who want to learn the data science techniques with SQL, Python, and AI Fundamentals. Participants will be prepared for the Python certification offered by Python Institute. The certifications that are addressed in this program is the Python Certification.

The occupation Data Scientists is considered in demand in LWA 5, as it is included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 16 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Python with AI program be **Approved** for addition to the CareerSource Capital

ACTION ITEM II

Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Salesforce Essentials	Certificate/ Salesforce Admin/Salesforce Developer/Salesforce CPQ/Tableau Certification	360 Clock Hours (18 Weeks)	\$6,800	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer and Information System Managers (11-3021 .00)	Y	\$42.69	Y	\$68.11	40	0.77	502
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer Systems Analysts (15-1211 .00)	Y	\$24.58	Y	\$37.59	84	0.22	301
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Web Developers (15-1254 .00)	Y	\$23.62	Y	\$34.37	5	0.49	116
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	% Long Term Supply
Business Intelligence Analysts (15-2051.01)	N	\$38.29	Y	\$50.88	9	NA	275

Associated Industry recognized Credentials: Salesforce Admin/Salesforce Developer/Salesforce CPQ/Tableau Certification

The Salesforce Essentials program is designed to prepare individuals for careers in the Salesforce ecosystem, covering both administrative and development roles. It provides hands-on training in Salesforce tools and related technologies used in business automation, customer relationship management (CRM), and data-driven decision-making. It includes SQL, Salesforce, and more. Students will be prepared for Salesforce certification, helping

ACTION ITEM II

them validate their skills and stand out in the job market. The certifications that are addressed in this program are the Salesforce Admin, Salesforce Developer, Salesforce CPQ, and Tableau Certification.

The occupations Computer and Information System Managers, Computer Systems Analysts and Web Developers, are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 18 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Salesforce Essentials program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Software Quality Assurance and Testing	Certificate/ ISTQB Certification	320 Clock Hours (16 Weeks)	\$5,630	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Computer Network Support Specialists (15-1231.00)	Y	\$21.13	Y	\$29.61	31	0.90	157
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Software Quality Assurance Analysts and Testers (15-1253.00)	Y	\$25.04	Y	\$41.87	18	1.23	216

Associated Industry recognized Credentials: ISTQB Certification

The Software Quality Assurance and Testing program is designed to help students learn how to check if software works correctly and meets quality standards. It teaches both basic and advanced testing skills, including how to find and report bugs, write test cases, and use tools to test software automatically. The program also helps students get ready for the ISTQB certification, a well-known qualification in the testing field. Students will learn important skills like working with databases (SQL), doing manual and functional testing, writing code in Python, using Selenium for automation, and more. The certifications that are addressed in this program are the ISTQB Certification.

The occupations Computer Network Support Specialists and Software Quality Assurance Analysts and Testers, are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 16 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

ACTION ITEM II

It is recommended that the Software Quality Assurance and Testing program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Web Development Comprehensive	Certificate/Python/Java Script Certification	440 Clock Hours (22 Weeks)	\$7,500	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Web Developers (15-1254 .00)	Y	\$23.62	Y	\$34.37	5	0.49	116
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual Growth (EF)	Long Term Supply
Special Effects Artists and Animators (27-1014 .00)	Y	\$27.25	Y	\$39.49	406	0.92	71
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	Long Term Supply
Graphic Designers (27-1024.00)	Y	17.80	Y	26.98	25	0.04	295

Associated Industry recognized Credentials: Python/JavaScript Certification

The Web Development Comprehensive program is designed to help prepare individuals to become well rounded web developers capable of building complete web applications from front end to back end. It covers key programming languages such as Python, JavaScript, and C#, along with popular frameworks and tools used to create dynamic websites, APIs, and database driven applications. Students gain hands-on experience in building responsive user interfaces, developing server-side logic, managing databases, and working with content management systems and testing tools. The certifications that are addressed in this program are the Python and JavaScript Certification.

The occupations Web Developers, Special Effects Artists and Animators, and Graphic Designers are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 22 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Web Development Comprehensive program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock	Total Cost	ITA Tier System	FETPIP Data	Program Offered	% Placed (Self-
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ACTION ITEM II

		Hours		Cap			Reported)
Web Development Foundations	Certificate/Python/JavaScript Certification	320 Clock Hours (16 Weeks)	\$5,600	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual % Growth (RTOL)	Long Term Supply
Web Developers (15-1254 .00)	Y	\$23.62	Y	\$34.37	5	0.49	116

Associated Industry recognized Credentials: Python/JavaScript Certification

The Web Development Foundations program is designed to help prepare students build the basic skills needed to create websites. It covers key technologies used to design and style web pages, make them interactive, and work with data. Students will learn SQL, web development, and programming languages like Python/JavaScript and more to structure content, apply design concepts, and use programming to improve the user experience. The program also prepares students for an industry-recognized certificate in programming, helping them validate their skills and boost their career opportunities. The certifications that are addressed in this program are the Python and JavaScript Certifications.

The occupation, Web Developers is considered in demand in LWA 5, as it is included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 16 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Web Development Foundations program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
Web Development with AI	Certificate/Certified Artificial Intelligence Professional	280 Clock Hours (14 Weeks)	\$5,360	\$10,000	Y	Online	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (EF)	Above \$17.20	Median Wage (EF)	Annual Openings (EF)	Annual % Growth (EF)	Long Term Supply
Computer and Information Research Scientists (15-1221.00)	N	\$43.95	Y	\$56.37	NA	NA	23
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual % Growth (RTOL)	Long Term Supply
Web Developers (15-1254 .00)	Y	\$23.62	Y	\$34.37	5	0.49	116

ACTION ITEM II

Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	%	Long Term Supply
Data Scientists (15-2051.00)	Y	\$24.41	Y	\$43.74	12	1.12%		177

Associated Industry recognized Credentials: Certified Artificial Intelligence Professional

The Web Development with AI program is designed for those who want to learn Web Development and AI. This program includes Python, Web Development, and AI for Web. Participants will be prepared for Certified Artificial Intelligence Professional Exam. The certifications that are addressed in this program is the Certified Artificial Intelligence Professional Certification.

The occupations Web Developers and Data Scientists are considered in demand in LWA 5, as they are included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 14 weeks and students will earn a Certificate of Completion upon completion of the program.

Recommendation

It is recommended that the Web Development with AI program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.

ACTION ITEM II

Overview

Commercial Training Services, LLC has submitted 1 Training Program Applications for the following programs: ELDT Behind the Wheel Class A Instruction.

Training Provider	Name	Private or Public	Community Based Organization
	Commercial Training Services, LLC	Private	No

A review and analysis was conducted to include occupational outlook, wage information, available talent (long term supply), and program performance. The necessary research was conducted using Employ Florida, Florida Department of Commerce Labor Market Statistics Center and the U.S. Department of Labor's Career One Stop and O*Net websites.

Training Program Name	Credential Earned	Credit / Clock Hours	Total Cost	ITA Tier System Cap	FETPIP Data	Program Offered	% Placed (Self-Reported)
ELDT Behind the Wheel Class A Instruction	Certificate	165 Clock Hours (4 Weeks)	\$3,645	\$10,000	Y	Classroom	NA
Occupation Name	Targeted Occupation	Placement / Entry Wage (RTOL)	Above \$17.20	Mean Wage (RTOL)	Annual Openings (RTOL)	Annual Growth (RTOL)	% Long Term Supply
Heavy and Tractor-Trailer Truck Drivers (53-3032 .00)	Y	\$17.42	Y	\$23.65	137	0.73	1,242

Associated Industry recognized Credentials: Class A Commercial Driver's License (CDL)

Commercial Training Services, LLC (DBA CFI Truck Driving School) is a for-profit training provider located in Thonotosassa, FL that opened its doors 6/01/2021. Commercial Training Services, LLC has been provisionally licensed to offer programs of instruction by the Commission for Independent Education effective 6/25/2026 (License # 13249). The provider has been approved and is included on the state's ETPL.

Enrollment Requirements: Interested students must be 18 years of age at date of enrollment; Must have a valid US driver's license; Must qualify to obtain a CDL and permit; Must be able to pass Department of Transportation (DOT) physical and drug screen; Must be a US citizen; Must not have a DUI in the past 5 years or more than 2 DUI's in a lifetime; Must not have any Motor Vehicle Record with convictions in the last 3 years; Must not be under suspension, cancellation or disqualification in Florida or any other state.

The ELDT Behind the Wheel Class A Instruction program prepares individuals to apply technical knowledge and skills to drive trucks and buses delivery vehicles for-hire vehicles and other commercial vehicles or to instruct commercial vehicle operators. Includes instruction in operating gas, diesel, or electrically-powered vehicles, loading and unloading cargo or passengers, reporting delays or accidents on the road, verifying load against shipping papers, arranging transportation for personnel and keeping records of receipts and fares. The certifications that are addressed in this program are: Class A Commercial Drivers License (CDL)

ACTION ITEM II

The occupation, Heavy and Tractor-Trailer Truck Drivers, is considered in demand in LWA 5, as it is included on the Regional Targeted Occupations List (RTOL). The program is not Pell-eligible. The program can be completed in 4 weeks and students will earn a Certificate upon completion of the program.

Recommendation

It is recommended that the training provider, Commercial Training Services, LLC (DBA CFI Truck Driving School), be **Approved as an eligible provider**.

It is recommended that the ELDT Behind the Wheel Class A Instruction program be **Approved** for addition to the CareerSource Capital Region Eligible Training Provider List.